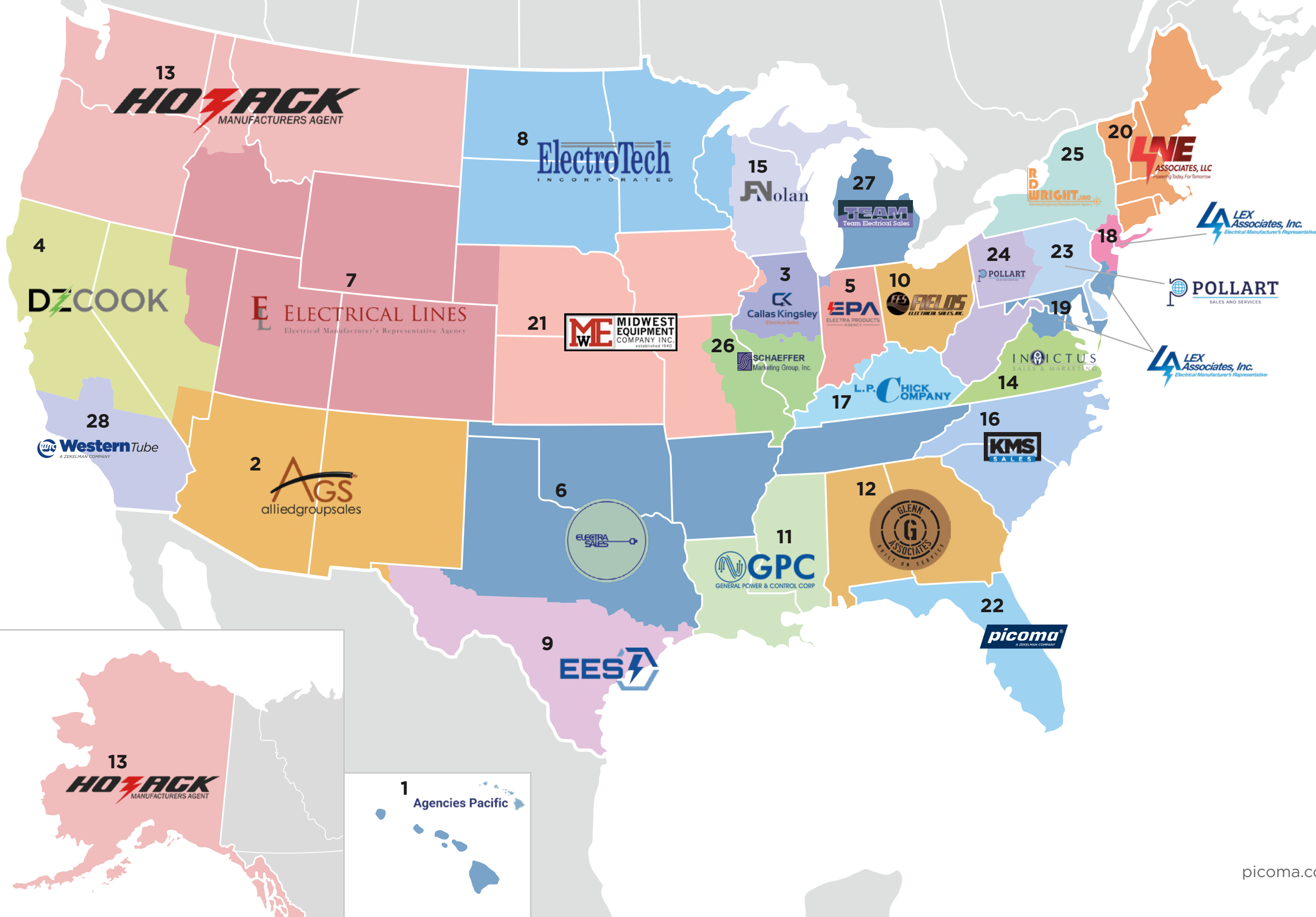


PICOMA SALES REP COVERAGE



1. Agencies Pacific
2. Allied Group Sales, Inc.
3. Callas / Kingsley Electrical Sales
4. D.Z. Cook Company
5. Electra Products
6. Electra Sales
7. Electrical Lines
8. Electrotech Inc.
9. Enhanced Electrical Sales
10. Fields Electrical Sales
11. General Power & Control Corporation
12. Glenn Associates
13. Hozack, Inc.
14. Invictus Sales & Marketing
15. J.F. Nolan and Associates
16. KMS Sales
17. L.P. Chick Company Inc.
18. Lex Associates North
19. Lex Associates South
20. LNE Associates, LLC
21. Midwest Equipment Company Inc.
22. Picoma
23. Pollart Eastern Division
24. Pollart Western Division
25. R.D. Wright, Inc.
26. Schaeffer Marketing Group, Inc.
27. Team Electrical Sales
28. Western Tube