



Steve Camilletti  
General Manager North America

**TO:** All Valued Picoma Customers      **DATE:** 11/01/2023  
**FROM:** Steve Camilletti, General Manager North America  
**SUBJECT:** Price Increase – Jan 2, 2024

Picoma will be implementing a price increase on all products effective Jan 2, 2024. This change in the list prices is necessary due to the recent, rapid increase in steel. The new list pricing ECN0124 will supersede list pricing ECN0523. These new list prices will represent a 5% increase on all items.

All orders entered after December 31, 2023, for immediate shipment will be priced from the new price sheet (ECN0124).

Picoma reserves the right to limit the size of orders to historical purchase levels.

Your Picoma representative will be forwarding updated list price sheets and net sheets very soon.

Thank you for your continued support of Picoma.

Regards,

A handwritten signature in cursive script that reads "Steve Camilletti".

Steve Camilletti  
General Manager North America  
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