



Steve Camilletti
General Manager North America

TO: All Valued Picoma Customers DATE: December 17, 2020
FROM: Steve Camilletti, General Manager North America
SUBJECT: Price Increase – February 1, 2021

Picoma will be implementing a price increase on all products effective February 1, 2021. This change in the list prices is necessary to absorb the continued escalation of steel costs. The new list pricing ECN0221 will supersede list pricing ECN1220. These new list prices will represent a 7% increase on all items.

All orders entered after January 31, 2021 for immediate shipment will be priced from the new price sheet (ECN0221).

Pricing will be firm through February 28, 2021.

Picoma reserves the right to limit the size of orders to historical Purchase levels.

Your Picoma representative will be forwarding updated list price sheets and net sheets very soon.

Thank you for your continued support of Picoma.

Regards,

Steve Camilletti
General Manager North America
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