

Steve Camilletti General Manager North America

TO: All Valued Picoma Customers DATE: 10/13/2021

FROM: Steve Camilletti, General Manager North America

SUBJECT: Price Increase – November 15, 2021

Picoma will be implementing a price increase on all products effective November 15, 2021. This change in the list prices is necessary to absorb the continued escalation of steel and freight costs. The new list pricing ECN1121 will supersede list pricing ECN1021. These new list prices will represent a 5% increase on all items.

All orders entered after November 14, 2021 for immediate shipment will be priced from the new price sheet (ECN1121).

Picoma reserves the right to limit the size of orders to historical Purchase levels.

Your Picoma representative will be forwarding updated list price sheets and net sheets very soon.

Thank you for your continued support of Picoma.

Regards,

Steve Camilletti

General Manager North America

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