



**Steve Camilletti**  
**General Manager North America**

**TO: All Valued Picoma Customers      DATE: 4/1/2021**  
**FROM: Steve Camilletti, General Manager North America**  
**SUBJECT: Price Increase – May 3, 2021**

Picoma will be implementing a price increase on all products effective May 3, 2021. This change in the list prices is necessary to absorb the continued escalation of steel and freight costs. The new list pricing ECN0521 will supersede list pricing ECN0321. These new list prices will represent a 5 % increase.

All orders entered after April 30, 2021 for immediate shipment will be priced from the new price sheet (ECN0521).

Picoma reserves the right to limit the size of orders to historical Purchase levels.

Your Picoma representative will be forwarding updated list price sheets and net sheets very soon.

Thank you for your continued support of Picoma.

Regards,

Steve Camilletti  
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